



Earn extra revenue

Earn 5% revenue share* up to annual cap on agents you refer to the company.

* Based on a non-discounted GCI and 85/15 split, not including fees. Agents must be producing. Agents need to produce \$450 in revenue to Real in the prior 6 months to remain in producing status.

5-tier Revenue Share Plan

Get rewarded when you bring agents to Real! Every direct referral is a Tier 1 agent. As the number of agents you bring to the organization grows, you unlock additional tiers and are rewarded for the agents that those agents bring on. Monthly revenue share earnings go from 100% payout to a sliding scale percentage split for any month that you exceed \$85,000 in earnings. To see the full financial breakdown, review the breakdown on the following page.

Tier 1 Agents:	1-9	10-14	15-19	20-24	25+
	5% Tier 1: Up to \$4,000 per \$12K capping agent annually.	4% Tier 2: Up to \$3,200 per \$12K capping agent annually.	3% Tier 3: Up to \$2,400 per \$12K capping agent annually.	2% Tier 4: Up to \$1,600 per \$12K capping agent annually.	1% Tier 5: Up to \$800 per \$12K capping agent annually.
				3% Tier 3	2% Tier 4
			4% Tier 2	4% Tier 2	3% Tier 3
		5% Tier 1	5% Tier 1	5% Tier 1	4% Tier 2
					5% Tier 1

Monthly Revenue Share Payout Breakdown

Each month, you can earn 100% of up to \$85,000 in revenue share earnings. Earnings in excess of \$85,000 per month will be split on the sliding scale outlined below:

MONTHLY REVENUE SHARE PAYOUT	% PAYOUT TO AGENT	MAXIMUM PAYOUT TO AGENT
\$1 – \$85,000	100%	\$85,000
\$85,001 – \$170,000	85%	\$157,250 = (\$85,000 * 100%) + (\$85,000 * 85%)
\$170,001 – \$255,000	75%	\$221,000 = (\$85,000 * 100%) + (\$85,000 * 85%) + (\$85,000 * 75%)
\$255,001 – \$340,000	70%	\$280,500 = (\$85,000 * 100%) + (\$85,000 * 85%) + (\$85,000 * 75%) + (\$85,000 * 70%)
\$340,001 – \$425,000	65%	\$335,750 = (\$85,000 * 100%) + (\$85,000 * 85%) + (\$85,000 * 75%) + (\$85,000 * 70%) + (\$85,000 * 65%)
\$425,001+	60%	= (\$85,000 * 100%) + (\$85,000 * 85%) + (\$85,000 * 75%) + (\$85,000 * 70%) + (\$85,000 * 65%) + (rest of earnings * 60%)